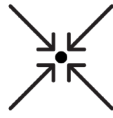
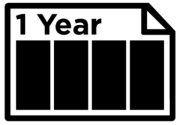
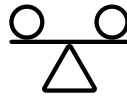


# Developing your Balanced Business Plan VIRTUALLY

Your one year 'plan on a page' developed through Quest's virtual participatory approach will give:



Focus



Balance



Alignment



Commitment

## EXAMPLE APPROACH - we would work with you to tailor to reflect your situation.

	<b>Prepare</b>	Quest will engage with you to: <ul style="list-style-type: none"> <li>• Understand your evolving context</li> <li>• Particular outcomes/benefits</li> </ul>	Finalise approach
	<b>Initiate</b>	Participants will receive instructions to help you: <ul style="list-style-type: none"> <li>• Be clear about overall expectations</li> <li>• Access context documents and prework</li> <li>• Be clear about how the virtual technology platform works</li> </ul>	Review and complete prework
VIRTUAL SESSIONS		OUTCOMES	
<b>S 1</b>	<b>Overview &amp; Context</b>	<ul style="list-style-type: none"> <li>• Clear about the overall process, and tips for working effectively</li> <li>• Clear about what is happening in 'our world'</li> </ul>	Review and prepare
	<b>Pillar Context</b>	<ul style="list-style-type: none"> <li>• What's gone well and change to improve</li> <li>• Key Issues and Opportunities (including, but not limited to COVID-19)</li> </ul>	
<b>S 2</b>	<b>Pillar Goals &amp; Why</b>	<ul style="list-style-type: none"> <li>• Draft Goals</li> <li>• Draft Why Statements</li> </ul>	Review and prepare
	<b>Pillar Goals, Measures and Targets</b>	<ul style="list-style-type: none"> <li>• Refined Goals and Why Statements</li> <li>• Draft Measures and Targets</li> </ul>	
<b>S 3</b>	<b>Review Draft Balanced Business Plan (BBP)</b>	<ul style="list-style-type: none"> <li>• Clarified anything that's not clear</li> <li>• Assessed 'how good is our draft?'</li> <li>• Flagged critical feedback</li> </ul>	Review and prepare
	<b>Pillar Refinement</b>	<ul style="list-style-type: none"> <li>• Refined Goals, Measures and Targets</li> <li>• Refined Goal Stories</li> </ul>	
<b>S 4</b>	<b>[Executive] Finalise</b>	<ul style="list-style-type: none"> <li>• Final adjustments to BBP</li> <li>• Agreed Q1 priorities, projects and actions</li> <li>• Comms plan</li> </ul>	Review and prepare
	<b>Launch</b>	<ul style="list-style-type: none"> <li>• Everyone clear</li> <li>• Ready to get cracking!</li> </ul>	